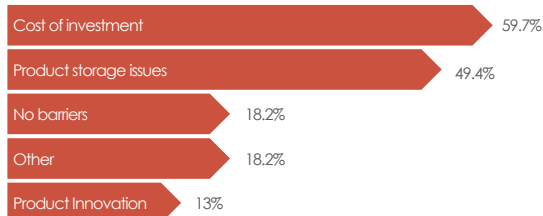




When venues were asked what barriers are there, if any, to providing more flexible meeting spaces they answered...

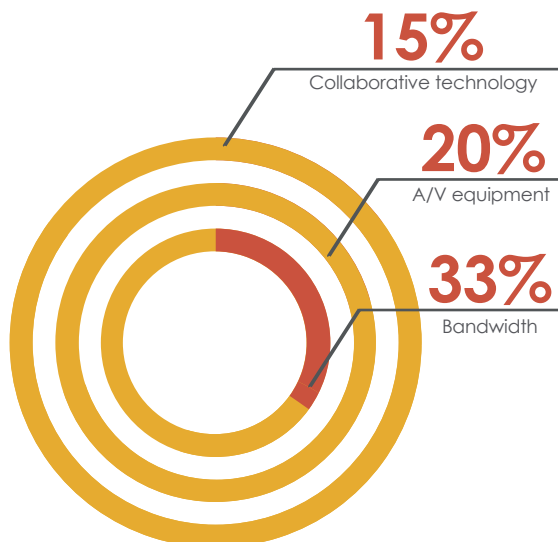


Venue operators and suppliers are implementing more initiatives around health and wellness

IACC members continue to adapt to the demand for more homely settings, using sofas, easy chairs and other furniture to create this effect



According to operators, the top three technology-related items being invested in more this year based on feedback from clients includes:



78%

of operators in 2018 purchase their technology outright compared to 14% that acquire their equipment via a lease/rental agreement. An increase from 61% in 2017.



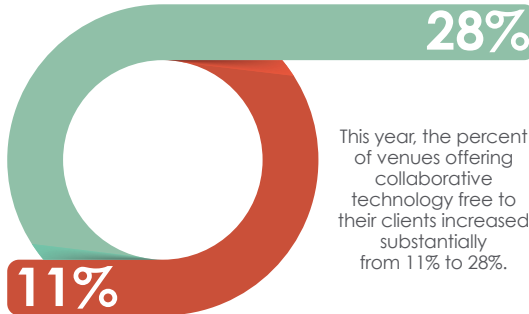
'High quality broadband is critical in meeting venues'



Venue operators continue to depend on their on-site staff for evaluating potential technology and new equipment

78%

78% of venues feel they offer sufficient bandwidth for their clients. Up 10% on 2017.



This year, the percent of venues offering collaborative technology free to their clients increased substantially from 11% to 28%.

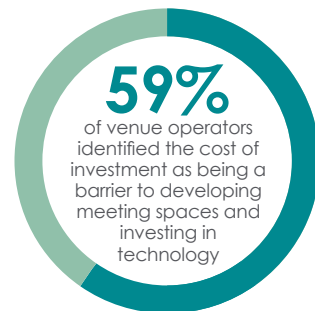


41%

This year, 41% of venues offering bandwidth of 150+ MB in their meeting rooms



Venue suppliers also view collaborative technology as a premium product offering to clients



of venue operators identified the cost of investment as being a barrier to developing meeting spaces and investing in technology

